

## Retail Merchandiser ( Retail Business Support) North

In 1973, Karndean started life as a small family business. Now we are one of the world's most renowned and respected luxury flooring brands. We recognise our people as being the key drivers of our success and its their passion and innovation that has allowed us to continue growing as a business.

We have an exciting opportunity for a Retail Merchandiser to join our team. This position is well-suited to a high energy individual with a drive for self-motivation and self-development who is looking to use excellent communication and interpersonal skills to grow and develop accounts by delivering training to retail accounts, showrooms and supporting the Retail Business Manager with installations and point of sale.

This position is based in the Retail Field Sales Team and answers to the Retail Sales Manager. As a Retail Merchandiser you will support the Retail Business Manager in agreed Sales areas and growth in selected non marketed accounts, providing added value to the customer through tangible activity in retail stores.

### **Responsibilities:**

- Support for installation of Showrooms & Points of Sales providing hands on assistance with merchandising, training, pre-launch events, samples and post installations
- Ongoing showrooms support - visual merchandising, sample replenishment, care and maintenance of Karndean products, Brand building with retailers to help develop our brand, support for exhibitions.
- Delivering hands on training to help build knowledge, development and improvement and support marketing of all products and ranges.
- Strengthen the Retail Partnership
- To identify non marketed counts by the Retail Business Manager to help grow the business by updating collateral , product training, demonstrations and Points of Sale, regular visits and support, hands on demonstrations, product training and support.

### **Requirements:**

- Comfortable with using technology in your day-to-day role to deliver effective representation and management producing both written and online reports.
- Able to produce written reports on an ad hoc basis
- Motivated and self-motivated being able to work within a team
- Set standards to deliver beyond the company expectations
- Able to solve problems on own initiative while balancing this with scope of role and when to consult with management & peers for input.
- To self-manage own time, resources to establish and maintain collateral inventory to include accurate recording of collateral in CRM
- Excellent time management skills, mentor junior colleagues.
- A brand ambassador exhibit the brand values in all interactions with the retailer projecting professionalism in their appearance and demeanour.
- Full driving license
- Able to stay away from home when required

**Our Company:**

Karndean Designflooring UK is based in Evesham, Worcestershire across three sites with excellent facilities. We offer a huge range of benefits but here are some of the headlines:

- Competitive salary
- Flexible and hybrid working
- Employee discount
- Health cash plan
- 24 days holiday (increasing with service) + Bank holidays + a day off for your birthday
- Enhanced pension scheme
- Enhanced maternity and paternity benefits
- Enhanced sick pay
- Learning and development opportunities
- Paid Volunteering day
- Regular employee awards with up to £1,000 monetary prizes

As part of our company you will enjoy working with a team of incredibly passionate, fun people and have the opportunity to contribute innovative ideas direct to the executive leadership team as well as progressing your career.

At Karndean we are committed to recruiting and retaining a diverse workforce with an equitable, inclusive environment.

**How to Apply:**

- Please send your CV and covering letter to [recruitment@karndean.co.uk](mailto:recruitment@karndean.co.uk)